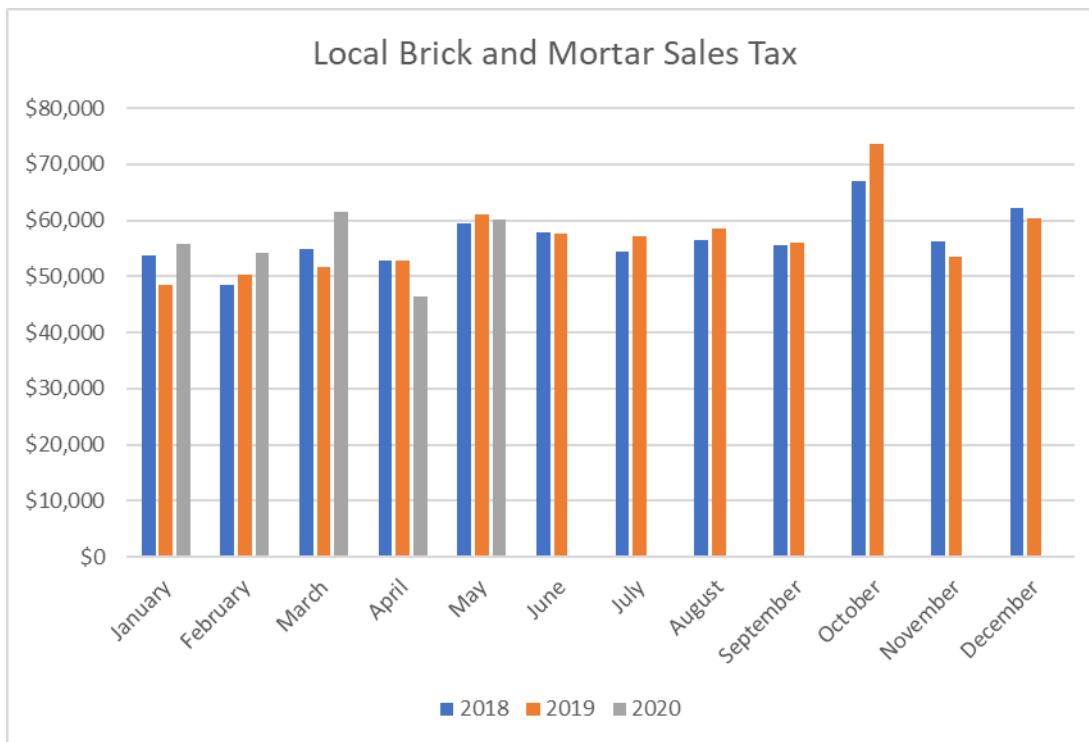


May 2020 Financial Report
(unaudited)

This monthly financial report highlights the City’s revenue and expenditures by fund, which compares year-to-date actual figures to the budgeted amount. **For context, through May, 42% of the year has elapsed.**

COVID-19 pandemic - In May, with pandemic restrictions easing (shift from Stay-at-Home to Safer-at-Home) and with people adjusting to the current “norm”, May 2020 sales tax revenues saw significant improvement. May 2020 sales tax revenue was 10% greater than May 2019. January through May sales tax revenue in 2020 was 20% ahead of 2019. Additionally, sales tax revenue is benefited by the City now collecting its own sales taxes and sales from internet-based businesses.

Locally, the City’s top sales tax-generating retailers (grocery, restaurant and beverage) experienced a 1.5% decrease in May. For these same stores, January through May 2020 revenue is 5% ahead of 2019.



	2018		2019		2020	
Jan-Mar	\$ 157,188	-4%	\$ 150,416	14%	\$ 171,381	
April	\$ 52,797	0%	\$ 52,779	-12%	\$ 46,393	
May	\$ 59,362	3%	\$ 61,027	-1.5%	\$ 60,121	
Jan-May	\$ 269,347	-2%	\$ 264,222	5%	\$ 277,895	

Other revenues negatively impacted by the pandemic are related to vehicle sales and fuel. Auto use tax improved slightly in May, up 3% from May 2019; however, year-to-date is still significantly down by 26%. Highway user tax is down 10% and motor vehicle registration fees are down 11%.

Construction-related revenues remain on the plus side with building permit fees and use tax up a combined 54% through May.

Despite the COVID19 impact to City revenues, the City remains on strong financial footing due to our retail business base, shifting to self-collection, new revenue from internet sales, and concluding 2019 in good financial shape. We saw great improvement in May revenues and are still hopeful that the coming months will show the same improvement with businesses allowed to remain open and people adapting to this current “normal.”

Charts and line item details follow and accompany this narrative analysis

GENERAL FUND

Revenues

- Overall, through the first five months, revenues are meeting expectations with 51% of the budget received. This includes a large \$2 million one-time payment received in May in the “Other” category. Excluding it, 42% of the budget is received, which is positive given that 42% of the year is elapsed through May.

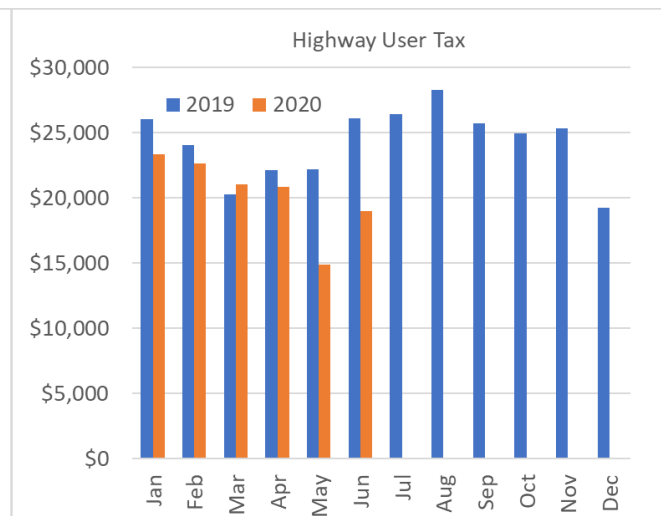
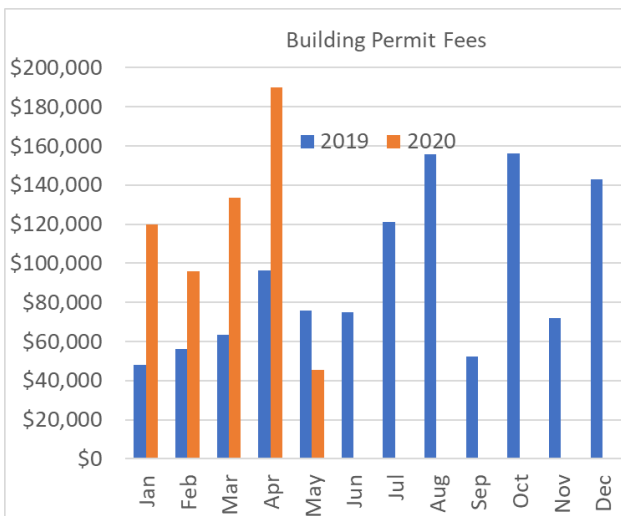
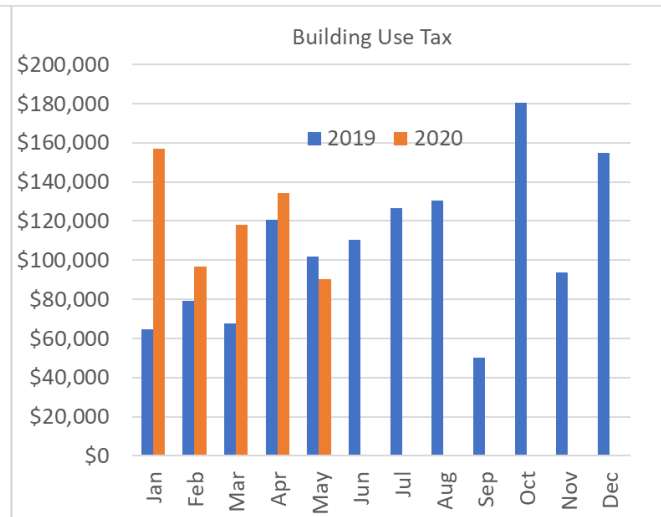
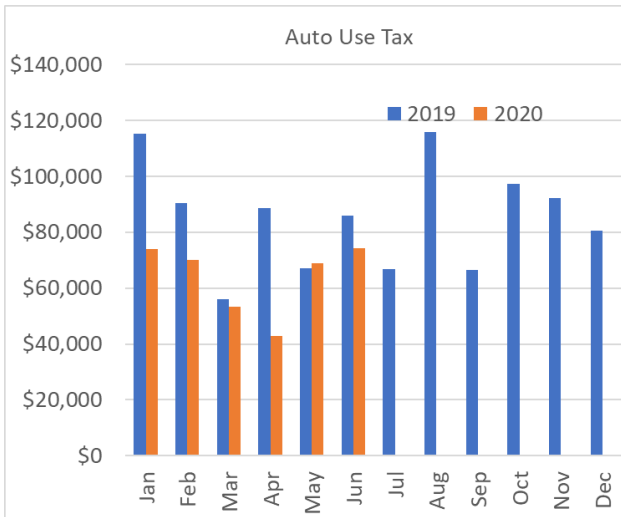
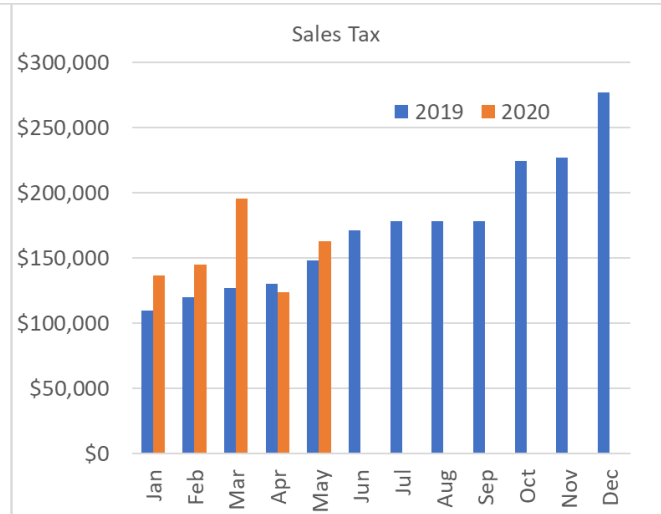
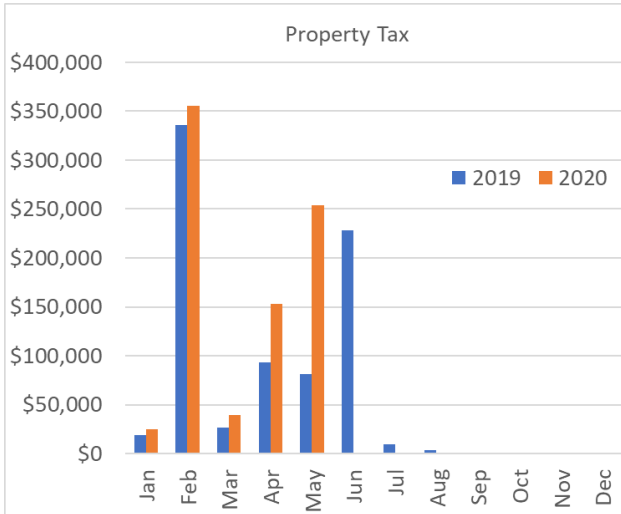
General Fund	Budget	YTD Actual (unaudited)	Balance Remaining	% of budget received
<i>Revenue</i>				
Taxes	\$ 6,316,200	\$ 2,697,619	\$ 3,618,581	43%
Licenses/Permits	67,400	89,465	(22,065)	133%
Intergovernmental	1,327,100	507,791	819,309	38%
Charges for Services	1,685,800	664,821	1,020,979	39%
Fines and Forfeitures	260,700	55,034	205,666	21%
Other	2,055,000	2,008,233	46,767	98%
Total Revenue	\$ 11,712,200	\$ 6,022,963	\$ 5,689,237	51%

- Taxes - 43% of the budget has been received and 20% ahead of 2019.
 - Property tax - 87% received and 49% ahead of 2019. The majority of property tax is received through first half of the year.
 - Sales tax - 39% received and 20% ahead of 2019. Increase due to the City’s shift to self-collection and sales tax now collected from on online sales stemming from the United States Supreme Court’s Wayfair decision. May 2020 was 10% greater than May 2019 a significant improvement from April, which was down 4.6%.
 - Building use tax - 34% received and 37% ahead of 2019. The increase over 2019 is due to an increase in new residential construction within the City. However, May 2020 was down 11% from May 2019.
 - Auto use tax - 28% received and 26% lower than 2019. At a 3% increase over 2019, May is the best month in 2020. April had the largest deficit at 52% less than 2019. January, February and March were 36%, 23% and 5% lower than 2019, respectively, likely due to the COVID-19 pandemic.

- Licenses and Permits - 133% of budget received.
 - Business licenses - 313% received. The 2020 budget is \$5,000 and \$15,630 has been received year-to-date. Following the adoption of the 2020 budget, the City changed the business license fee from a \$10 annual fee to a \$25 biennial fee. The increase can also be attributed to more business licensing due to the Wayfair decision.
 - Right-of-Way/Grading, Erosion and Sediment Control permits - 206% received.
- Intergovernmental - 38% of budget received and 13% ahead of 2019.
 - Highway Users Trust Fund - 37% of budget received and 10% lower than 2019. This decrease is likely due to impacts from the COVID-19 pandemic to fuel sales and new vehicle registrations.
 - Road and Bridge Property Tax County shareback - 49% received and 29% ahead of 2019. The majority of property tax is received through the first half of year.
 - Sales/auto use tax County shareback- 22% received and 24% lower than 2019.
 - Building use tax County shareback - 42% received and 78% ahead of 2019.
- Charges for Services - 39% of budget received.
 - Building permit fees - 39% received and 72% ahead of 2019.
- Fines and Forfeitures - 21% of budget received. This is lower than expectations and is likely due to the COVID-19 pandemic, less travelers and fewer tickets issued.
- Other - 98% of budget received. The largest share (97%) of this revenue is \$2,000,000 was received in May and is a pass-through from a developer to Mile High Flood District for Newlin Gulch tributary improvements.

Expenditures

Overall - 28% of the GF operating budget is expended. Individual departments are within budget expectations. COVID-19 has little impact to the city's budget. The largest expenditure related to COVID-19 has been the purchase of face masks for distribution to our community, which will be reimbursed by federal funds authorized by the CARES Act. An impact that can be seen in the line item detail below is in Community Events, which is only 6% expended due to the cancellation of events in the Spring.



GENERAL FUND	Budget	YTD Actual (unaudited)	Balance Remaining	% of budget received
REVENUE				
<i>Taxes</i>				
Property Tax	\$ 947,600	\$ 827,500	\$ 120,100	87%
Specific Ownership Tax	79,400	31,209	48,191	39%
Sales Tax	1,939,600	764,261	1,175,339	39%
Building Use Tax	1,733,700	596,573	1,137,127	34%
Auto Use Tax	1,093,300	309,362	783,938	28%
Franchise - Electric	210,100	80,255	129,845	38%
Franchise - Gas	132,200	49,080	83,120	37%
Franchise - Cable	175,700	39,078	136,622	22%
Franchise - Telecom	4,600	301	4,299	7%
TOTAL TAXES	6,316,200	2,697,619	3,618,581	43%
<i>Licenses and Permits</i>				
Business Licenses	5,000	15,630	(10,630)	313%
Liquor/Tobacco Licenses	2,400	1,439	961	60%
Contractor Licenses	30,000	9,988	20,012	33%
Sign Permits	-	468	(468)	n/a
ROW/GESC Permits	30,000	61,940	(31,940)	206%
TOTAL LICENSES AND PERMITS	67,400	89,465	(22,065)	133%
<i>Intergovernmental</i>				
Highway Users Trust Fund - State	279,500	102,796	176,704	37%
Motor Vehicle Registration Fee	38,800	13,268	25,532	34%
Road & Bridge Property Tax - County	466,800	226,563	240,237	49%
Sales/Auto Use Tax - County	309,200	69,468	239,732	22%
Building Use Tax - County	221,800	93,988	127,812	42%
Other	11,000	1,708	9,292	16%
TOTAL INTERGOVERNMENTAL	1,327,100	507,791	819,309	38%
<i>Charges for Services</i>				
Planning and Zoning Fees	175,000	74,006	100,994	42%
Finance Fees	-	1,990	(1,990)	n/a
Building Permit Fees	1,493,200	584,625	908,575	39%
Park Land Mitigation Fee	17,600	4,200	13,400	24%
TOTAL CHARGES FOR SERVICES	1,685,800	664,821	1,020,979	39%
TOTAL FINES AND FORFEITURES	260,700	55,034	205,666	21%
<i>Other</i>				
Interest Earnings	55,000	20,137	34,863	37%
Stormwater Management Pass-through	2,000,000	1,970,272	29,728	99%
Other	-	17,824	(17,824)	n/a
TOTAL OTHER	2,055,000	2,008,233	46,767	98%
TOTAL REVENUE	\$ 11,712,200	\$ 6,022,963	\$ 5,689,237	51%

GENERAL FUND	Budget	YTD Actual (unaudited)	Balance Remaining	% of budget expended
EXPENDITURES				
City Council	\$ 80,300	\$ 30,135	\$ 50,165	38%
City Manager	179,800	78,384	101,416	44%
Inter-/Non-Departmental	401,900	182,853	219,047	45%
Legal Services	120,000	65,847	54,153	55%
Finance	268,400	111,154	157,246	41%
City Clerk	143,300	57,878	85,422	40%
Municipal Court	41,300	12,049	29,251	29%
Public Safety	1,053,000	434,311	618,689	41%
Public Works	3,738,700	667,353	3,071,347	18%
Community Development	1,712,200	568,960	1,143,240	33%
Economic Development	95,900	38,021	57,879	40%
Community Events	201,800	11,769	190,031	6%
TOTAL EXPENDITURES	\$ 8,036,600	\$ 2,258,714	\$ 5,777,886	28%

PARKS AND RECREATION FUND

PARKS AND RECREATION FUND	Budget	YTD Actual (unaudited)	Balance Remaining	% of budget received/ expended
REVENUE				
Park Use Fees	\$ 20,500	\$ 5,220	\$ 15,280	25%
Insurance Recovery	-	13,540	(13,540)	n/a
Transfers In	196,600	-	196,600	0%
TOTAL REVENUE	\$ 217,100	\$ 18,760	\$ 198,340	9%
TOTAL EXPENDITURES	\$ 326,600	\$ 73,331	\$ 253,269	22%

CONSERVATION TRUST FUND

Revenue is received quarterly. The \$100,000 expenditure is the City's contribution to the Rueter-Hess Recreation Authority for recreation improvements.

CONSERVATION TRUST FUND	Budget	YTD Actual (unaudited)	Balance Remaining	% of budget received/ expended
TOTAL REVENUE	\$ 69,400	\$ 13,740	\$ 55,660	20%
TOTAL EXPENDITURES	\$ 115,000	\$ 100,000	\$ 15,000	87%

CAPITAL IMPROVEMENTS FUND

Most capital improvements are funded by the General Fund and typically begin with warmer weather. The \$94,000 revenue budget is IREA’s contribution (50%) to new light poles (Machinery and Equipment \$188,000).

CAPITAL IMPROVEMENTS FUND	Budget	YTD Actual (unaudited)	Balance Remaining	% of budget received/ expended
Revenue	\$ 94,000	\$ -	\$ 94,000	-
Transfers In	4,400,000	-	4,400,000	-
TOTAL REVENUE	\$ 4,494,000	\$ -	\$ -	0%
EXPENDITURES				
Major Roads/Streets Construction	\$ 5,825,000	\$ 83,819	\$ 5,741,181	1%
Lagae Road Improvements	596,600	-	596,600	0%
Pedestrian Safety Improvements	75,000	3,614	71,386	5%
Traffic Signal Upgrades	125,000	82,677	42,323	66%
Gateway/Wayfinding	364,000	-	364,000	0%
City Hall	438,100	8,884	429,216	2%
Machinery and Equipment	188,000	23,257	164,743	12%
TOTAL EXPENDITURES	\$ 7,611,700	\$ 202,251	\$ 7,409,449	3%